

Chicago Society *for* NEWS Coatings Technology

Member of Federation of Societies for Coatings Technology

April 2003

www.chicagocoatings.org

Volume 6, Issue 7

Monday, April 7th* Steven's Steak House

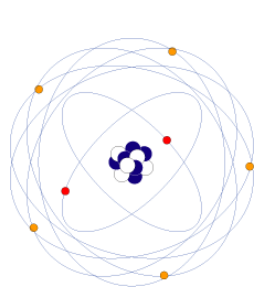
* Note:
Cash Bar 5pm.
Speaker 5:45pm.
Dinner 6:45pm

"The Coatings Economy" Ada Nielsen - BP Amoco

It is a challenge to make decisions today – particularly regarding investments for you as an individual, investments in your company in the coatings supply chain, and investments in new technologies. This talk will consider these high-level issues.

How much of your portfolio should be invested in companies in the coatings value chain? We won't have an absolute answer but will look at the coatings economy from several perspectives, beginning with selected companies which manufacture surface coatings, those which are raw material suppliers to the coatings manufacturers, and the applicators and users.

Consolidation continues with a distinct global flavor. Is there a value in predicting where and when the next deals will close?



Also to be considered are market drivers and trends, technology changes, and geographic dislocations to see where some of the best bets might be made in R&D as well as where they are currently being made.

Ada Nielsen is Manager, Commercial Development, Licensing (Nitriles Business Unit in BP Chemicals) with a strong track record in identifying and extracting value from non-commercial inventions as well as developing new products and new businesses.

Before she joined Amoco Chemicals New Business Development in 1997, she founded Capstone International to specialize in opportunity analysis, business development, strategic marketing, technology transfer, market and competitive analysis, and worked in marketing, sales, and finance positions for Fortune 500 companies.

She served as Vice-Chairman of Education for the Licensing Executives Society International (LES) Society (2001-2002), involved in licensing the Fundamentals course developed by USA-Canada, and became a trustee of LES/USA-Canada in September 2002, having had oversight for developing the intermediate licensing workshops for the Professional Development Program (PDP) for LES. As a Trustee she has responsibility for the PDP courses and is a member of the Education Committee. She also participates as a steering committee member for the Energy, Chemicals, & Polymers Section.

She was named to the Illinois Board of Natural Resources & Conservation and confirmed by the Illinois Senate.

She chairs the Commercial Development and Management Association (CDMA) Educational Foundation and the Chicago Chapter and was a recent board member of CDMA. (CDMA is organized around business/commercial development in chemicals and allied trades.) She also belongs to the American Chemical Society, Association for Corporate Growth, Association for Strategic Alliance Professionals, Association for University Technology Managers, European Chemicals Marketing & Strategy Association, and Strategic Management



CSCT MEETINGS:

(Information 630-271-4848)

5:00 CASH BAR

5:45* SPEAKER

6:45* DINNER

Steven's Steak House

476 N. York Rd., Elmhurst, IL
(630) 834-6611

Upcoming Events

April 7, 2003
"The Coatings Economy"
Ada Nielsen, BP Amoco

July 21, 2003
Golf & Tennis Outing
St. Andrews C.C., Forest View R.C.

May 23, 2003
Awards Banquet
Drury Lane - Oakbrook



Warren C. Ashley Outstanding Award

This award honors Active/Associate members who through their talents, knowledge dedication, service, and energy have contributed to the advancement of the CSCT or the protective coatings industry of the Chicago area.

The membership is encouraged to nominate deserving members for consideration of this distinguished award. Candidates must be selected by five active members of the CSCT. A brief history and accurate resume of the achievements of the nominee should accompany the nomination form. Contact Thor Jondahl at (630) 681-7102 to receive a nomination form. Nominations are due by April 4, 2003.

Getting it Straight

Society Notes & Changes

Get more information about CSCT news and events at www.chicagocoatings.org

Please note:

New meeting times:
 5:00 Social Hour
 5:45 Speaker
 6:45 Dinner

What were you doing 25 years ago? If you were a member of any Society for Coatings Technology 25 years ago and are now a member of the CSCT you may qualify for the CSCT 25 year club; however, we need to know who you are.

Call or write:
 Vic Willis
 3149 Bending Creek Trail
 Crete, IL 60417
 708-672-7043

2003 Awards Banquet!



**Friday
 May 23rd
 2003**



“Dames At Sea”

**Drury Lane Theater
 Oakbrook Terrace**



**CASH BAR: 5:30PM
 DINNER & AWARDS: 6:30PM
 THEATER: 8:30PM**

Reservation form available at www.chicagopaint.org or from Howard Robins (630) 271-4848

CSCT Member Candidates for April 2003

Brian Blair
 Custom-Pak Products



Mr. Jamey Gaston
 Johnson-



*The Chicago Society for Coatings Technology
recognizes the passing of friends and members in our Society and Industry.*



Milton A. Glaser

Retired
CSCT Past President

CSCT Committee Chairs for the 2003-2004 Term

Technical Chair	Brian Hanrahan	Bylaws Chair	Bill Bellman, Arron Strepka
Education Chair	Phil Peterson	25/50 Year Club	Vic Willis
FSCT Society Rep	Natu Patel		

CSCT Nominating Committee Announces the 2003-2004 Term Officers

The following nominees will be voted on at the April 7, 2003 business meeting:

President	Howard Robins (not voted)
Vice President	John Cox
Treasurer	Herb Waltenspiel
Membership	Nancy Lindquist
Secretary	Michael Praw
At-Large Representatives	Anthony Tortorello Phil Peterson



**E-mail your dinner selection to: howard.robins@victorreinz.com
Please provide name and number of guest attending by 4/4/03 .**

Dinner Selection for April 7th:

**Butt Steak, Chicken or Vegetarian upon request or reserve by phone: (630) 271-4848
Cost for Dinner - at the door: \$25 for members, \$30 for Non-Members and Walk-ins**

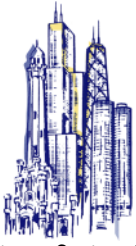
Send this to Howard Robins, Victor Reinz Division/Dana Corp., 1945 Ohio St., Lisle, IL 60532:

I WILL ATTEND AND BRING _____ GUEST(S) FOR DINNER April 7th

DINNER SELECTION: Butt Steak Chicken Vegetarian

NAME _____

COMPANY _____

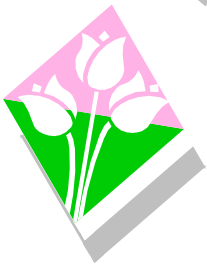


Chicago Society for
Coatings Technology
c/o Howard Robins
Victor Reinz Division
945 Ohio St.
Lisle, IL 60532
www.chicagocoatings.org

Reminder:
Dinner Reservation response due by 4/4/03

CSCT Calendar of Events 2003

January 6	Aerospace Coatings	Roger Brown, Akzo Nobel	Steven's Steak House
February 3	Practical Paint Making	George Goodwin, Elementis	Steven's Steak House
March 3	Foam Control	Andy Romano, Ashland Chem.	Steven's Steak House
April 7	The Coatings Economy	Ada Nielsen, BP Amoco	Steven's Steak House
May 23	Awards Banquet		Drury Lane Oakbrook
July 21	2003 Golf/Tennis Outing	St. Andrews G.C./Forest View R.C.	



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Secretary
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